

MAKING THE WORLD A BETTER HOME









SAINT-GOBAIN



Established 1932



a.b.e. was founded in 1932 but started operations in 1939 as a supplier of bitumen to municipalities in KwaZulu-Natal.



Growth

a.b.e.* has over the years grown in both size and diversity to become a major supplier of specialised construction products to the building, civil engineering and building maintenance industries, supplying products directly to customers through its branch network as well as through builders' merchants and hardware stores



Network

a.b.e. has manufacturing plants in Gauteng and KwaZulu-Natal. Supported by a network of branches and distributors throughout South Africa, sub-Saharan Africa, the Indian Ocean Islands, **a.b.e.** is ideally positioned to service its customers.



Operational Channels

Construction Sales

This channel focuses on sales to general contractors ranging from large construction companies to the small house builder, as well as specifiers, developers, facility managers and various engineers.

Retail Sales

The retail customer base comprises hardware and building supply outlets ranging from the large groups with a national footprint, to the small corner hardware store. Agricultural co-ops are also important customers, along with several agents and distributors who operate in defined markets.

About Saint-Gobain

Worldwide leader in light and sustainable construction, Saint-Gobain designs, manufactures and distributes materials and services for the construction and industrial markets. Its integrated solutions for the renovation of public and private buildings, light construction and the decarbonization of construction and industry are developed through a continuous innovation process and provide sustainability and performance.

About Construction Chemicals

Saint-Gobain's construction chemicals include formulations and finished products for bonding, sealing, waterproofing, protecting, reinforcing, and finishing various building materials, both in new construction and renovation, for buildings and infrastructure. These solutions are designed to be more innovative and sustainable, enhancing construction performance, supporting building decarbonization, and simplifying processes for our customers. The main international brands represented are **Weber, Maris, Chryso** including **a.b.e.** and **Tekbond.**

With such innovative solutions that combine sustainability and performance, Saint-Gobain is accelerating its growth in the construction chemicals market.

a.b.e.®

a.b.e., a division of the Saint-Gobain Group specializes in products and systems for construction, waterproofing, flooring, and concrete repair. **a.b.e.** provide solutions that address various construction needs, including infrastructure projects, residential buildings, and industrial applications.

Export Sales

Our export channel operates out of the a.b.e.* Head Office in Johannesburg and provides specialised services and support to its retail and construction markets. Currently a.b.e.* has representation in more than 11 countries in Sub-Saharan Africa.



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